Curriculum Vitae: Professor Jonathan Potter

Professor of Discourse Analysis
Department of Social Sciences
Loughborough University

1. Personal Details

Name:	Professor Jonathan Potter
Date of Birth:	8th June, 1956
Work Address:	Department of Social Sciences Loughborough University Leicestershire LE11 3TU UK
Work Telephone:	+44 (0)1509 223384
Work Facsimile:	+44 (0)1509 223944
Electronic Mail:	J.A.Potter@lboro.ac.uk

2. Qualifications

Doctor of Philosophy	University of York	1983
MA Philosophy of Science	University of Surrey	1978
BA Psychology (Honours)	University of Liverpool	1977

3. Employment Record

Current Appointment (from Feb 2010)	Head of Department Department of Social Sciences Loughborough University
Feb 1996 –	Professor of Discourse Analysis Department of Social Sciences Loughborough University
Oct 1987 – Feb 1996	Lecturer/Reader Department of Social Sciences Loughborough University
1983 - 1987	Lecturer in Psychology, University of St. Andrews
1978 - 1979	Demonstrator in Psychology (part time), University of Surrey

Research Assistant in Psychology (part time), University of Surrey

4. Education

1979 — 1983	University of York
1977 — 1979	University of Surrey
1974 — 1977	University of Liverpool
1967 — 1974	Lewes County Grammar School/Lewes Priory Comprehensive School

5. Publications

Books:

1. Potter, J. (Ed.)(2007). *Discourse and Psychology: Volume I Theory and Method*. London; Sage.

2. Potter, J. (Ed.)(2007). *Discourse and Psychology: Volume II Discourse and Social Psychology*. London; Sage.

3. Potter, J. (Ed.)(2007). *Discourse and Psychology: Volume III Discursive Psychology*. London; Sage.

4. Te Molder, H. & Potter, J. (Eds) (2005). *Conversation and Cognition.* Cambridge: Cambridge University Press.

5. Puchta, C. & Potter, J. (2004). *Focus Group Practice*. London: Sage.

6. Potter, J. (1996). *Representing Reality: Discourse, Rhetoric and Social Construction*. London: Sage. (This has been translated into Spanish as: *La representación de la realidad: Discurso, retórica y construcción social*. Barcelona: Paidós.)

7. Wetherell, M. and Potter, J. (1992). *Mapping the Language of Racism: Discourse and the Legitimation of Exploitation*. Hemel Hempstead: Harvester/Wheatsheaf and New York: Columbia University Press.

8. Edwards, D. and Potter, J. (1992). *Discursive Psychology.* London: Sage.

9. Howitt, D., Billig. M., Cramer, D., Kniveton, B., Edwards, D., Potter, J. and Radley, A. (1989). *Social Psychology: Conflicts and Controversies - An introductory textbook*. Milton Keynes: Open University Press.

10. Potter, J. and Wetherell, M. (1987). *Discourse and Social Psychology: Beyond Attitudes and Behaviour*. London: Sage. (This was published in a Chinese edition in 2006 by China Renmin University Press, and in 2009 in a Greek edition by Metaixmio).

11. Potter, J., Stringer, P. and Wetherell, M. (1984). *Social Texts and Context: Literature and Social Psychology*. London: Routledge and Kegan Paul.

Articles in Refereed Journals:

1. Craven, A. & Potter, J. (under submission). Directives: Managing contingency and entitlement, *Discourse Studies*.

2. Hepburn, A. & Potter, J. (under submission). Threats: Issues of description, action and social psychological method, *British Journal of Social Psychology*.

3. Potter, J. (forthcoming). Contemporary discursive psychology: Issues, prospects and Corcoran's awkward ontology, *British Journal of Social Psychology*.

4. Butler, C., Potter, J., Danby, S., Emisson, M. & Hepburn, A. (forthcoming). Advice implicative interrogatives: Building 'client centred' support in a children's helpline, *Social Psychology Quarterly*.

5. Hepburn, A. & Potter, J. (forthcoming). Designing the recipient: Some practices that manage advice resistance in institutional settings, *Social Psychology Quarterly*.

6. Potter, J. & Hepburn, A. (2010). Putting aspiration into words: 'Laugh particles', managing descriptive trouble and modulating action, *Journal of Pragmatics*.

7. Patterson, A. & Potter, J. (2009). Caring: Building a 'psychological disposition' in pre-closing sequences in phone calls with a young adult with a learning disability, *British Journal of Social Psychology*, *48*, 447-465.

8. Edwards, D., Hepburn, A. & Potter, J. (2009). Psychology, sociology and interaction: Disciplinary allegiance or analytic quality?, *Qualitative Research*, *9*, 119-128.

9. Hepburn, A. & Potter, J. (2007). Crying receipts: Time, empathy and institutional practice, *Research on Language and Social Interaction, 40,* 89-116.

10. Potter, J. & Hepburn, A. (2007). Life is out there: A comment on Griffin, *Discourse Studies, 9*, 277-283.

11. Potter, J. (2006). Cognition and conversation, *Discourse Studies*, 8, 131-140.

12. Potter, J. & Hepburn, A. (2005). Qualitative interviews in psychology: problems and possibilities, *Qualitative research in Psychology*, *2*, 281-307.

13. Potter, J. & Hepburn, A. (2005). Action, interaction and interviews – Some responses to Hollway, Mischler and Smith, *Qualitative research in Psychology, 2,* 319-325.

14. Potter, J. (2005). Making psychology relevant, *Discourse & Society*, 16, 739-747.

15. Potter, J. (2005). Foucault in psychology – comment on Hook, *Qualitative Research in Psychology*, 2, 33-35.

16. Potter, J. (2005). A discursive psychology of institutions, *Social Psychology Review, 7*, 25-35.

17. Potter, J. & Hepburn, A. (2005). Discursive psychology as a qualitative approach for analysing interaction in medical settings, *Medical Education*, *39*, 338-344.

18. Clarke, V., Kitzinger, C. & Potter, J. (2004). 'Kids are just cruel anyway': Lesbian and gay parents' talk about homophobic bullying, *British Journal of Social Psychology*, *43,* 531-550.

19. Puchta, C., Potter, J. & Wolff, F. (2004). Repeat receipts: A device for generating visible data in market research focus groups, *Qualitative Research*, *4,* 285-309.

20. Wiggins, S. & Potter, J. (2003). Attitudes and evaluative practices: Category vs. item and subjective vs. objective constructions in everyday food assessments, *British Journal of Social Psychology*, *42*, 513-531.

21. Potter, J. (2003). Practical scepticism, *Discourse & Society, 14,* 799-801.

22. Potter, J. (2003). Discursive psychology: Between method and paradigm, *Discourse & Society, 14,* 783-794.

23. Potter, J. & Hepburn, A. (2003). I'm a bit concerned – Early actions and psychological constructions in a child protection helpline, *Research on Language and Social Interaction, 36*, 197-240.

24. Wiggins, S. & Potter, J. (2003). Attitudes and evaluative practices: Category vs. item and subjective vs. objective constructions in everyday food assessments, *British Journal of Social Psychology*, *42*, 513-531.

25. Potter, J. & Edwards, D. (2003). Rethinking cognition: On Coulter, discourse and mind, *Human Studies, 26,* 165-181.

26. Antaki, C., Billig, M., Edwards, D. & Potter, J. (2003). Discourse analysis means doing analysis: A critique of six analytic shortcomings, *Discourse Analysis Online, 1*, [http://www.shu.ac.uk/daol/articles/v1/n1/a1/antaki2002002-t.html].

27. Potter, J. (2002). Two kinds of natural, *Discourse Studies, 4*, 539-542.

28. Puchta, C. & Potter, J. (2002). Manufacturing individual opinions: Market research focus groups and the discursive psychology of attitudes, *British Journal of Social Psychology, 41,* 345-363.

29. Potter, J. (2002). Experimenting with reconciliation: A comment on Jost and Kruglanski, *Personality and Social Psychology Review, 6,* 192-193.

30. Wiggins, S., Potter, J. & Wildsmith, A.V. (2001). Eating your words: Discursive psychology and the reconstruction of eating practices, *Journal of Health Psychology, 6,* 5-15.

31. Potter, J. & Edwards, D. (2001). Sociolinguistics, cognitivism and discursive psychology. In N. Coupland, S. Sarangi, & C. Candlin (Eds.) *Sociolinguistics and Social Theory* (pp. 88-103). London: Longman.

32. Potter, J. (2000). Post cognitivist psychology, *Theory and Psychology*, *10*, 31-37.

33. Potter, J. (2000). Realism and sociolinguistics (response to Carter and Sealey), *Journal of Sociolinguistics*, *4*, 21-24.

34. Speer, S. & Potter, J. (2000). The management of heterosexist talk: Conversational resources and prejudiced claims, *Discourse & Society*, *11*, 543-572.

35. Edwards, D. & Potter, J. (1999). Language and causal attribution: A rejoinder to Schmid and Fiedler, *Theory & Psychology*, *9,* 849-63.

36. Potter, J. (1999). Beyond cognitivism, *Research on Language and Social Interaction*, *32*, 119-127.

37. Potter, J. & Edwards, D. (1999). Social representations and discursive psychology, *Culture & Psychology*, *5,* 445-456.

38. Potter, J, Edwards, D., & Ashmore, M. (1999). Regulating criticism: some comments on an argumentative complex, *History of the Human Sciences*, *12*, 79-88.

39. Puchta, C. & Potter, J. (1999). Asking elaborate questions: Focus groups and the management of spontaneity, *Journal of Sociolinguistics, 3,* 314-335.

40. Potter, J. (1998). Discursive social psychology: From attitudes to evaluations, *European Review of Social Psychology, 9*, 233-266.

41. Potter, J. (1998). Cognition as context (whose cognition?), *Research on Language and Social Interaction*, *31*, 29-44.

42. Wetherell, M. and Potter, J. (1998). Discourse and Social Psychology - Silencing binaries, *Theory and Psychology, 8*, 379-390.

43. Potter, J. (1996). Right and wrong footing, *Theory and Psychology*, 6, 31-9.

44. Edwards, D., Ashmore, M. and Potter, J., (1995). Death and furniture: The rhetoric, politics and theology of bottom line arguments against relativism, *History of the Human Sciences*, *8*, 25-49.

45. Potter, J. (1995). Why psychologists should be interested in facts, *Interamerican Journal of Psychology, 29*, 91-103.

46. Potter, J. and Wetherell, M. (1995). Natural order: Why social psychologists should study (a constructed version of) natural language, and why they have not done so, *Journal of Language and Social Psychology*, *14*, 216-222.

47. Wetherell, M. and Potter, J. (1995). Culture and multiculturalism: Ideological practice and the role of the academy, *Identities*, *1,* 1-6.

48. Ashmore, M., Edwards, D. and Potter, J., (1994). The bottom line: The rhetoric of reality demonstrations, *Configurations*, *2*, 1-14.

49. Edwards, D. and Potter, J. (1993). Language and causation: A discourse analytical approach to description and attribution, *Psychological Review, 100,* 23-41.

50. Potter, J. and Edwards, D. (1993). Reply to O'Mahoney, *Sociolinguistics Newsletter, 7*, 62-63.

51. Potter, J., Edwards, D. and Wetherell, M. (1993). A model of discourse in action, *American Behavioural Scientist*, *36*, 383-401.

52. Wetherell, M., Potter, J. and Stringer, P. (1993). Littérature et psychologie sociale. L'exemple de l'identité sexuelle, *Bulletin de Psychologie*, *XLVI*, 410, 353-67.

53. Edwards, D., Middleton, D. and Potter, J. (1992). Remembering, reconstruction and rhetoric: A rejoinder, *The Psychologist*, *15*, 453-455.

54. Edwards, D., Middleton, D. and Potter, J. (1992). Remembering as a discursive phenomenon, *The Psychologist*, *15*, 441-446.

55. Edwards, D. and Potter, J. (1992). The chancellor's memory: rhetoric and truth in discursive remembering, *Applied Cognitive Psychology*, *6*, 187-215.

56. Potter, J. (1992). Representing fact construction, *Discourse and Society*, *3*, 365-372.

57. Potter, J. (1992). The theory and practice of analysing newspaper racism, *European Journal of Intercultural Studies*, *2*, 53-57.

58. Potter, J. (1992). Constructing realism: Seven moves (plus or minus a couple), *Theory and Psychology*, *2*, 167-73.

59. Potter, J. and Billig, M. (1992). Re-representing representation, *Ongoing Production on Social Representations*, *1*, 15-20.

60. Potter, J. and Wetherell, M. (1992). On the literary solution, *New Ideas in Psychology*, *10*, 223-227.

61. Hicks, D. and Potter, J. (1991). Sociology of scientific knowledge - A reflexive citation analysis or: science disciplines and disciplining science, *Social Studies of Science*, *21*, 459-501.

62. Potter, J., Wetherell, M. and Chitty, A. (1991). Quantification rhetoric - cancer on television, *Discourse and Society*, *2*, 333-365.

63. Potter, J. and Edwards, D. (1990). Nigel Lawson's Tent: Discourse analysis, attribution theory, and the social psychology of fact, *European Journal of Social Psychology*, *20*, 24-40.

64. Potter, J. and Halliday, Q. (1990). Community Leaders: A device for warranting versions of crowd events, *Journal of Pragmatics*, *14*, 725-741.

65. Potter, J., Wetherell, M., Gill, R. and Edwards, D. (1990). Discourse: Noun, verb or social practice, *Philosophical Psychology*, *3*, 205-217.

66. Potter, J. and Collie, F. (1989). 'Community care' as persuasive rhetoric: A study of discourse, *Disability, Handicap and Society*, *4*, 57-64.

67. Potter, J. and McKinlay, A. (1989). Discourse - philosophy - reflexivity: A comment on Halfpenny, *Social Studies of Science*, *19*, 137-145.

68. Potter, J. and Wetherell, M. (1989). Fragmented ideologies: Accounts of educational failure and positive discrimination, *Text*, *9*, 175-90.

69. Potter, J. (1988). Cutting cakes: A study of psychologists' social categorizations, *Philosophical Psychology*, *1*, 17-33.

70. Potter, J. and Wetherell, M. (1988). Accomplishing attitudes: Fact and evaluation in racist discourse, *Text*, *8*, 51-68.

71. McKinlay, A. and Potter, J. (1987). Model discourse: Interpretative repertoires in scientists' conference talk, *Social Studies of Science*, *17*, 443-463.

72. Potter, J. (1987). Discourse analysis and the turn of the reflexive screw: A response to Fuhrman and Oehler, *Social Studies of Science*, *17*, 171-177.

73. Wetherell, M., Stiven, H. and Potter, J. (1987). Unequal egalitarianism: A preliminary study of discourses concerning gender and employment opportunities, *British Journal of Social Psychology*, *26*, 59-72.

74. Potter, J. (1987). Reading repertoires: A preliminary study of some techniques scientists use to construct readings, *Science and Technology Studies*, *5*, 112-121.

75. McKinlay, A. and Potter, J. (1987). Social representations: A conceptual critique, *Journal for the Theory of Social Behaviour*, *17*, 471-87.

76. Potter, J. and Reicher, S. (1987). Discourses of community and conflict: The organization of social categories in accounts of a 'riot', *British Journal of Social Psychology*, *26*, 25-40.

77. Grady, K. and Potter, J. (1985). Speaking and clapping: A comparison of Foot and Thatcher's oratory, *Language and Communication*, *5*, 173-183.

78. Litton, I. and Potter, J. (1985). Social representations in the ordinary explanation of a 'riot', *European Journal of Social Psychology*, *15*, 371-388.

79. Potter, J. and Litton, I. (1985). Representing representations: A reply to Moscovici, Semin and Hewstone, *British Journal of Social Psychology*, *24*, 99-100.

80. Potter, J. and Litton, I. (1985). Some problems underlying the theory of social representations, *British Journal of Social Psychology*, *24*, 81-90.

81. Reicher, S. and Potter, J. (1985). Psychological theory as intergroup perception: An illustration using "professional" and "lay" accounts of crowd events, *Human Relations*, *38*, 167-189.

82. Potter, J. (1984). Testability, flexibility: Kuhnian values in psychologists' discourse concerning theory choice, *Philosophy of the Social Sciences*, *14*, 303-30.

83. Potter, J. and Mulkay, M. (1982). Making theory useful: Utility accounting in social psychologists' discourse, *Fundamenta Scientiae*, *3/4*, 259-278.

84. Potter, J. (1981). The development of social psychology: Consensus, theory and methodology in the British Journal of Social and Clinical Psychology, *British Journal of Social Psychology*, *20*, 249-258.

Chapters in Edited Books:

1. Potter, J. (forthcoming). Discourse analysis as a way of analysing naturally occurring talk. In D. Silverman (Ed.) *Qualitative Analysis: Issues of theory and method, 3rd Edition*. London: Sage.

2. Hepburn, A. & Potter, J. (forthcoming). *Emotion in interaction*. Oxford: Oxford University Press.

3. Hepburn, A. & Potter, J. (forthcoming). Recipients designed: Tag questions and gender. In S. Speer & E. Stokoe (Eds). *Conversation analysis and gender*. Cambridge: Cambridge University Press.

4. Potter, J. & Hepburn, A. (forthcoming). Somewhere between evil and normal: Traces of morality in a child protection helpline. In J. Cromdal & M. Tholander (Eds). *Children, morality and interaction*. New York: Nova Science.

5. Hepburn, A. & Potter, J. (2010). Interrogating tears: Some uses of 'tag questions' in a child protection helpline. In A.F. Freed & S. Ehrlich (Eds). *"Why Do You Ask?": The Function of Questions in Institutional Discourse* (pp. 69-86). Oxford: Oxford University Press.

6. Potter, J. & Hepburn, A. (2009). A kind of governance: Rules, time and psychology in institutional organization. In Hindmarsh, J. & Llewellyn, N. (Eds). *Organization, Interaction and Practice* (pp. 49-73). Cambridge: Cambridge University Press.

7. Potter, J. & Hepburn, A. (2008). Discursive constructionism. In Holstein, J.A. & Gubrium, J.F. (Eds). *Handbook of constructionist research* (pp. 275-293). New York: Guildford.

8. Wiggins, S. & Potter, J. (2008). Discursive psychology. In Willig, C. & Hollway, W. (Eds). *The SAGE handbook of qualitative research in psychology* (pp. 72-89). London; Sage.

9. Potter, J. & Hepburn, A. (2007). Chairing democracy: Psychology, time and negotiating the institution. In J.P. McDaniel and K. Tracy (Eds). *The prettier doll: Rhetoric, discourse and ordinary democracy* (pp. 176-204). Tuscaloosa, AL: University of Alabama Press.

10. Potter, J. & Puchta, C. (2007). Mind, mousse and moderation. In A. Hepburn and S. Wiggins (Eds). *Discursive Research in Practice* (pp. 104-123). Cambridge: Cambridge University Press.

11. Potter, J. & Hepburn, A. (2007). Discursive psychology, institutions and child protection. In A. Weatherall, B. Watson & C. Gallois (Eds). *Language and Social Psychology Handbook* (pp. 160-181). London: Palgrave.

12. Potter, J. (2006). Diskursive psychologie und diskursanalyse. In Keller, R., Hirseland, A., Schneider, W. & Vierhöver, W. (Eds). *Handbuch Sozialwissenschaftliche Diskursanalyse: Band I: Theorien und Methoden, 2nd Ed.* (pp.315-338). Opladen: Leske & Budrich.

13. Edwards, D. & Potter, J. (2005). Discursive psychology, mental states and descriptions. In H. te Molder & J. Potter (Eds). *Conversation and cognition* (pp. 241-259). Cambridge: Cambridge University Press.

14. Potter, J. & te Molder, H. (2005). Talking cognition: Mapping and making the terrain. In H. te Molder & J. Potter (Eds). *Conversation and cognition* (pp. 1-54). Cambridge: Cambridge University Press.

15. Potter, J. (2004). Söylemsel psikoloji ve söylem analizi. In S.A. Arkonaç (Ed.). *Doğunun ve batinin yerelliği*. Istanbul: Alfa.

16. Potter, J. & Hepburn, A. (2004). Analysis of NSPCC call openings. In S. Becker & A. Bryman (Eds). *Understanding research methods for social policy and practice* (pp. 311-13). London: The Policy Press.

17. Potter, J. (2004). Discourse analysis as a way of analysing naturally occurring talk. In D. Silverman (Ed.) *Qualitative Analysis: Issues of theory and method, 2nd Edition* (pp. 200-221*).* London: Sage.

18. Potter, J. (2004). Discourse analysis. In M. Hardy & A. Bryman (Eds) *Handbook of Data Analysis* (pp. 607-624). London: Sage.

19. Hepburn, A. & Potter, J. (2003). Discourse analytic practice. In C. Seale, D. Silverman, J. Gubrium & G. Gobo (Eds). *Qualitative research practice* (pp. 180-196). London: Sage.

20. Potter, J. (2003). Discourse analysis and discursive psychology. In P.M. Camic, J.E. Rhodes and L. Yardley (Eds). *Qualitative research in psychology: Expanding perspectives in methodology and design* (pp. 73-94). Washington: American Psychological Association.

21. Speer, S.A. & Potter, J. (2002). Judith Butler, discursive psychology, and the politics of conversation. In McIlvenny, P. (Ed.). *Talking gender and sexuality* (pp. 151-180). Amsterdam: John Benjamins.

22. Edwards, D. & Potter, J. (2001). Discursive psychology. In A.W. McHoul & M. Rapley (Eds). *How to analyse talk in institutional settings: A casebook of methods* (pp. 12-24). London: Continuum International.

23. Potter, J. (2001). Wittgenstein and Austin. In M. Wetherell, S. Taylor and S. Yates (Eds) *Discourse Theory and Practice* (pp. 39-46). London: Sage.

24. Potter, J. & Edwards, D. (2001). Discursive social psychology. In W. P. Robinson and H. Giles. (Eds). *The New Handbook of Language and Social Psychology* (pp. 103-118). London: John Wiley & Sons Ltd.

25. Potter, J. (2001). Diskursive psychologie und diskursanalyse. In Keller, R., Hirseland, A., Schneider, W. & Vierhöver, W. (Eds). *Handbuch Sozialwissenschaftliche Diskursanalyse: Band I: Theorien und Methoden.* Opladen: Leske & Budrich.

26. Potter, J. & Edwards, D. (2001). Sociolinguistics, cognitivism and discursive psychology. In N. Coupland, S. Sarangi, & C. Candlin (Eds.) *Sociolinguistics and Social Theory* (pp. 88-103). London: Longman.

27. Potter, J. & Wetherell, M. (1998). Social representations, discourse analysis and racism. In U. Flick (Ed.) *The Psychology of the Social*. Cambridge: Cambridge University Press. (Previously published as: Potter, J. and Wetherell, M. (1995). Soziale repräsentationen, diskursanalyse und rassismus (pp. 177-99). In U. Flick (Ed.) *Psychologie des Sozialen: Repräsentationen in Wissen und Sprache*. Berlin: Rowohlts Enzyklopädie.)

28. Potter, J. (1998). Qualitative and discourse analysis. In A.S. Bellack & M. Hersen (Eds) *Comprehensive Clinical Psychology* (Vol. 3, pp. 117-144): Oxford: Pergamon.

29. Potter, J. (1998). Fragments in the realization of relativism. In I. Parker (Ed.) *Social Constructionism, Discourse and Realism* (pp. 27-45). London: Sage.

30. Potter, J. (1997). Discourse and Critical Social Psychology. In T. Ibáñez, and L. Íñiguez, (Eds) *Critical Social Psychology* (pp. 55-66). London: Sage.

31. Potter, J. (1997). Discourse analysis as a way of analysing naturally occurring talk. In D. Silverman (Ed.) *Qualitative Analysis: Issues of theory and method* (pp. 144-60). London:

Sage. (This has been reprinted in a slightly modified form in the Russian psychology journal: *Innostrannaya Psychologiya.*)

32. Potter, J. (1996). Attitudes, social representations, and discursive psychology. In M. Wetherell, (Ed.) *Identities, Groups and Social Issues* (pp. 119-173). London: Sage.

33. Potter, J. (1996). Discourse analysis and constructionist approaches: Theoretical background. In J.E. Richardson (Ed.) *Handbook of Qualitative Research Methods for Psychology and the Social Sciences* (pp. 125-40). Leicester: British Psychological Society. (This has been reprinted in a slightly modified form in the Columbian psychology journal: *Cuadernos de Psicología.*)

34. Potter, J. (1995). Social Psychology. In J. Verschueren, J-O. Östman J. and J. Blommaert (Eds) *Handbook of Pragmatics* (pp. 482-8). Amsterdam: John Benjamins.

35. Potter, J. and Wetherell, M. (1995). Discourse analysis. In J. Smith, R. Harré and L. van Langenhove (Eds) *Rethinking Methods in Psychology* (pp. 80-92). London: Sage.

36. Ashmore, M., Myers, G. and Potter, J. (1994). Seven days in the library: Discourse, rhetoric, reflexivity. In S. Jasanoff, G. Markle, J. Petersen and T. Pinch (Eds) *Handbook of Science, Technology and Society* (pp. 321-42). London: Sage.

37. Potter, J. and Edwards, D. (1994). La construction d'une démission politique. In A. Trognon and J. Larrue (Eds) *Pragmatique du discours politique* (pp. 153-82). Paris: Armand Colin.

38. Potter, J. and Wetherell, M. (1994). Analyzing discourse. In A. Bryman and B. Burgess (Eds) *Analyzing Qualitative Data* (pp. 47-56). London: Routledge.

39. McKinlay, A., Potter, J. and Wetherell, M. (1993). Discourse analysis and social representations. In G. Breakwell and D. Canter (Eds) *Empirical Approaches to Social Representations* (pp. 134-56). Oxford: Oxford University Press.

40. Wetherell, M. and Potter, J. (1989). Narrative characters and accounting for violence. In J. Shotter and K. Gergen (Eds) *Texts of Identity* (pp. 206-19). London: Sage.

41. Potter, J. (1988). What is reflexive about discourse analysis? - The case of reading readings. In S. Woolgar (Ed.) *Knowledge and Reflexivity: New Frontiers in the Sociology of Knowledge* (pp. 37-52). London: Sage.

42. Wetherell, M. and Potter, J. (1988). Discourse analysis and the identification of interpretative repertoires. In C. Antaki (Ed.) *Analysing Lay Explanation: A Case Book* (pp. 168-83). London: Sage.

43. Potter, J. and Mulkay, M. (1985). Scientists' interview talk: Interviews as a technique for revealing participants' interpretative practices. In M. Brenner, J. Brown and D. Canter (Eds) *The Research Interview: Uses and Approaches* (pp. 247-71). London: Academic Press.

44. Mulkay, M., Potter, J. and Yearley, S. (1983). Why an analysis of scientists' discourse is needed. In K. Knorr-Cetina and M. Mulkay (Eds) *Science Observed: Perspectives in the Social Study of Science* (pp. 171-203). London: Sage.

45. Potter, J. (1982). Nothing so practical as a good theory: The problematic application of social psychology. In P. Stringer (Ed.) *Confronting Social Issues: Applications of Social Psychology* (pp. 23-49). London: Academic Press.

Encyclopedia and Dictionary Entries

1. Potter, J. (forthcoming). Ethnostatistics. In Given, L. (Ed.). *The Sage encyclopedia of qualitative research methods*. London: Sage.

2. Potter, J. (forthcoming). Naturalistic data. In Given, L. (Ed.). *The Sage encyclopedia of qualitative research methods*. London: Sage.

3. Potter, J. (forthcoming). Discursive practices. In Given, L. (Ed.). *The Sage encyclopedia of qualitative research methods*. London: Sage.

4. Potter, J. (forthcoming). Discourse analysis. In Given, L. (Ed.). *The Sage encyclopedia of qualitative research methods*. London: Sage.

5. Potter, J. (forthcoming). Discursive psychology. In Given, L. (Ed.). *The Sage encyclopedia of qualitative research methods*. London: Sage.

6. Potter, J. (2006). Naturalistic data. In V. Jupp (Ed). *The Sage dictionary of social research* (pp. 191-193). London: Sage.

7. Potter, J. (2006). Discursive psychology. In V. Jupp (Ed). *The Sage dictionary of social research* (pp. 77-79). London: Sage.

8. Potter, J. (2004). Discourse Analysis. In A. Kuper & J. Kuper (Ed.) *Encyclopedia of the Social Sciences, 2nd Ed.* (pp. 188-9). London: Routledge.

9. Potter, J. (2004). Discourse analysis. In S. Becker & A. Bryman (Eds). *Understanding research methods for social policy and practice* (pp. 309-11). London: The Policy Press.

10. Potter, J. (2004). Relativism. In M.S. Lewis-Beck, A. Bryman, & T.F. Liao (Eds.). *The Sage encyclopaedia of social research methods* (pp. 951-952). London: Sage.

11. Potter, J. (1996). Discourse Analysis. In A. Kuper (Ed.) *Encyclopedia of the Social Sciences* (pp. 188-9). London: Routledge.

Reprints of articles and chapters

1. Potter, J. (forthcoming). Discourse analysis and discursive psychology. In Bryman, A. (Ed.). *Qualitative research 2*. London: Sage. (This a reprint of: Potter, J. (2003). Discourse analysis and discursive psychology. In P.M. Camic, J.E. Rhodes and L. Yardley (Eds). *Qualitative research in psychology: Expanding perspectives in methodology and design* (pp. 73-94). Washington: American Psychological Association.).

2. Potter, J. (2008). Hacer que la psicología sea relevante, *Discurso & Sociedad*, 2, 186-200. This is a reprint and translation of: Potter, J. (2005). Making psychology relevant, *Discourse & Society*, 16, 739-747.

3. Potter, J. (2007). Discursive social psychology: From attitudes to evaluative practices. In T. van Dijk (Ed.). *Discourse studies (Vol. IV)(pp. 311-341)*. London: Sage. (This is a reprint of: Potter, J. (1998). Discursive social psychology: From attitudes to evaluations, *European Review of Social Psychology, 9*, 233-266.)

4. Potter, J. & Wetherell, M. (2007). Unfolding discourse analysis. In Langdridge, D. & Taylor, S. (Eds). *Critical readings in social psychology* (pp. 61-74). Milton Keynes: Open University Press. (This is an edited reprint of chapter 2 of Potter, J. & Wetherell, M. (1987). *Discourse and social psychology*. London: Sage.)

5. Potter, J. & Reicher, S. (2007). Discourses of community and conflict: The organization of social categories in accounts of a "riot". In Langdridge, D. & Taylor, S. (Eds). *Critical readings in social psychology* (pp. 117-132). Milton Keynes: Open University Press. (This is an edited reprint of Potter, J. and Reicher, S. (1987). Discourses of community and conflict: The organization of social categories in accounts of a 'riot', *British Journal of Social Psychology*, *26*, 25-40.)

6. Potter, J., Wetherell, M., Gill, R. & Edwards, D. (2007). Discourse: Noun, verb or social practice. In Potter, J. (Ed.). *Discourse and psychology: Volume 1 Theory and Method*

(pp. 250-262). London: Sage. (This is a reprint of Potter, J., Wetherell, M., Gill, R. and Edwards, D. (1990). Discourse: Noun, verb or social practice, *Philosophical Psychology*, *3*, 205-217.)

7. Potter, J. & Mulkay, M. (2007). Scientists interview talk: Interviews as a technique for revealing participants' interpretative practices. In Potter, J. (Ed.). *Discourse and psychology: Volume 1 Theory and Method* (pp. 265-286)*.* London: Sage. (This is a reprint of Potter, J. and Mulkay, M. (1985). Scientists' interview talk: Interviews as a technique for revealing participants' interpretative practices. In M. Brenner, J. Brown and D. Canter (Eds) *The Research Interview: Uses and Approaches* (pp. 247-71). London: Academic Press.)

8. Potter, J. & Hepburn, A. (2007). Qualitative interviews in psychology: problems and possibilities. In Potter, J. (Ed.). *Discourse and psychology: Volume 1 Theory and Method* (pp. 303-329)*.* London: Sage. (This is a reprint of Potter, J. & Hepburn, A. (2005). Qualitative interviews in psychology: problems and possibilities, *Qualitative research in Psychology*, *2*, 281-307.)

9. Antaki, C., Billig, M., Edwards, D. & Potter, J. (2007). Discourse analysis means doing analysis: A critique of six analytic shortcomings. In Potter, J. (Ed.). *Discourse and psychology: Volume 1 Theory and Method* (pp. 331-347)*.* London: Sage. (This is a reprint of Antaki, C., Billig, M., Edwards, D. & Potter, J. (2003). Discourse analysis means doing analysis: A critique of six analytic shortcomings, *Discourse Analysis Online, 1*, [http://www.shu.ac.uk/daol/previous/v1/n1/index.htm].)

10. Potter, J. & Reicher, S. (2007). Discourses of community and conflict: The organization of social categories in accounts of a 'riot.' In Potter, J. (Ed.). *Discourse and psychology: Volume II Discourse and Social Psychology* (pp. 105-124)*.* London: Sage. (This is a reprint of Potter, J. & Reicher, S. (1987). Discourses of community and conflict: The organization of social categories in accounts of a 'riot.' *British Journal of Social Psychology*, *26*, 25-40.

11. Potter, J. & Wetherell, M. (2007). Accomplishing attitudes: Fact and evaluation in racist discourse. In Potter, J. (Ed.). *Discourse and psychology: Volume II Discourse and Social Psychology* (pp. 125-138)*.* London: Sage. (This is a reprint of Potter, J. & Wetherell, M. (1988). Accomplishing attitudes: Fact and evaluation in racist discourse. *Text, 8,* 51-68.)

12. Wetherell, M., Stiven, H. and Potter, J. (2007). Unequal egalitarianism: A preliminary study of discourses concerning gender and employment opportunities. In Potter, J. (Ed.). *Discourse and psychology: Volume II Discourse and Social Psychology* (pp. 201-218)*.* London: Sage. (This is a reprint of Wetherell, M., Stiven, H. and Potter, J. (1987). Unequal egalitarianism: A preliminary study of discourses concerning gender and employment opportunities, *British Journal of Social Psychology*, *26*, 59-72.

13. Wetherell, M. & Potter, J. (2007) Practical politics and ideological dilemmas*.* In Potter, J. (Ed.). *Discourse and psychology: Volume II Discourse and Social Psychology* (pp. 256-281)*.* London: Sage. (This is a reprint of ch.7 from Wetherell, M. & Potter, J. (1992) *Mapping the Language of Racism: Discourse and the legitimation of exploitation*. London; Harvester, New York; Columbia University Press.

14. Speer, S. & Potter, J. (2007). The management of heterosexist talk: Conversational resources and prejudiced claims. In Potter, J. (Ed.). *Discourse and psychology: Volume II Discourse and Social Psychology* (pp. 346-373). London: Sage. (This is a reprint of Speer, S. & Potter, J. (2000). The management of heterosexist talk: Conversational resources and prejudiced claims, *Discourse & Society*, *11*, 543-572.)

15. Edwards, D. & Potter, J. (2007). The chancellor's memory: Rhetoric and truth in discursive remembering. In Potter, J. (Ed.). *Discourse and psychology: Volume III Discursive Psychology* (pp. 29-59). London: Sage. (This is a reprint of Edwards, D. & Potter, J. (1992). The chancellor's memory: Rhetoric and truth in discursive remembering. *Applied Cognitive Psychology, 6*, 187-215.)

16. Edwards, D. & Potter, J. (2007). Language and causation: A discursive action model of description and attribution. In Potter, J. (Ed.). *Discourse and psychology: Volume III Discursive Psychology* (pp. 60-97). London: Sage. (This is a reprint of Edwards, D. & Potter, J. (1993). Language and causation: A discursive action model of description and attribution, *Psychological Review, 100*, 23-41.)

17. Edwards, D. & Potter, J. (2006). Discursive psychology, mental states and descriptions. In P. Cobley (Ed.). *Communication theories: Critical concepts Vol. IV* (pp. 321-340). London: Routledge. (This is a reprint of Edwards, D. & Potter, J. (2005). Discursive psychology, mental states and descriptions. In H. te Molder & J. Potter (Eds). *Conversation and cognition* (pp. 241-259). Cambridge: Cambridge University Press.)

18. Potter, J. (2006). Interests and category entitlements. In P. Cobley (Ed.). *Communication theories: Critical concepts Vol III* (pp. 309-340). London: Routledge. (This is a reprint of chapter 5 of Potter, J. (1996). *Representing Reality: Discourse, Rhetoric and Social Construction*. London: Sage.)

19. Antaki, C., Billig, M., Edwards, D. & Potter, J. (2003). El Análisis del discurso implaca analizar: Critica de seis atajos analiticos. *Athenea Digital, 3*, [http://antalya.uab.es/athenea/num3/antaki.pdf] This is a reprint of: Antaki, C., Billig, M., Edwards, D. & Potter, J. (2003). Discourse analysis means doing analysis: A critique of six analytic shortcomings, *Discourse Analysis Online, 1*, [http://www.shu.ac.uk/daol/articles/v1/n1/a1/antaki2002002-t.html].

20. Potter, J. (2005). Gedanken zu einer post-kognitiven Psychologie, *Psychologie & Gesellschaftskritik, 115/116, 59-74.* (This is a rewritten and updated version of: Potter, J. (2000). Post cognitivist psychology, *Theory and Psychology*, *10*, 31-37.)

21. Potter, J. & Wetherell, M. (2003). Unfolding discourse analysis. In C. Seale (Ed.). *Social research methods: A reader*. London: Routledge. (This is an edited reprint of chapter 2 of Potter, J. & Wetherell, M. (1987). *Discourse and social psychology*. London: Sage.)

22. Edwards, D., Ashmore, M. & Potter, J. (2003). Death and furniture: Arguments against relativism. In Gergen, M. & Gergen, K.J. (Eds). *Social Construction: A reader* (pp. 231-236). London: Sage. (This is an edited reprint of Edwards, D., Ashmore, M. and Potter, J., (1995). Death and furniture: The rhetoric, politics and theology of bottom line arguments against relativism, *History of the Human Sciences*, *8*, 25-49.)

23. Potter, J. & Edwards, D. (2003). Sociolinguistics, cognitivism and discursive psychology, *International Journal of English Studies, 3,* 93-109. (This is a revised version of Potter, J. & Edwards, D. (2001). Sociolinguistics, cognitivism and discursive psychology. In N. Coupland, S. Sarangi, & C. Candlin (Eds.) *Sociolinguistics and Social Theory* (pp. 88-103). London: Longman.)

24. Potter, J. & Wetherell, M. (2003). Categories in talk. In J.A. Holstein & J.F. Gubrium (Eds). *Inner lives and social worlds: Readings in social psychology* (pp. 62-78). Oxford: Oxford University Press. (This is reprint of chapter 6 of Potter, J. & Wetherell, M. (1987). *Discourse and social psychology*. London: Sage.)

25. Potter, J., Edwards, D. & Ashmore, M. (2003). Regulating criticism: some comments on an argumentative complex. In Parker, I. (Ed.). *Critical discursive psychology* (pp. 73-81). London: Palgrave. (This is a reprint of Potter, J, Edwards, D., & Ashmore, M. (1999).

Regulating criticism: some comments on an argumentative complex, *History of the Human Sciences*, *12*, 79-88.)

26. Potter, J., Wetherell, M., Gill, R. and Edwards, D. (2003). Discourse: Noun, verb or social practice. In Parker, I. (Ed.). *Critical discursive psychology* (pp. 160-71). London: Palgrave. (This is a reprint of Potter, J., Wetherell, M., Gill, R. and Edwards, D. (1990). Discourse: Noun, verb or social practice, *Philosophical Psychology*, *3*, 205-17.)

27. Wetherell, M. and Potter, J. (1996). Discourse analysis and the identification of interpretative repertoires. In A.J. Gordo López and J. L. Linaza (Eds) *Psicologías, discursos y poder (PDP)* (pp. 63-79). Visor: Madrid. (This is a slightly modified reprint of Wetherell, M. and Potter, J. (1988) Discourse analysis and the identification of interpretative repertoires. In C. Antaki (Ed.) *Analysing Lay Explanation: A Case Book*. London: Sage.)

28. Edwards, D. and Potter, J. (1995). Attribution. In P. Stearns and R. Harré (Eds) *Discursive Psychology in Practice* (pp. 87-119). London: Sage. (This is a slightly shortened reprint of: Edwards, D. and Potter, J. (1993). Language and causation: A discourse analytical approach to description and attribution, *Psychological Review, 100,* 23-41.)

29. Edwards, D. and Potter, J. (1995). Remembering. In P. Stearns and R. Harré (Eds) *Discursive Psychology in Practice* (pp. 9-36). London: Sage. (This is a slightly shortened reprint of: Edwards, D. and Potter, J. (1992). The chancellor's memory: Rhetoric and truth in discursive remembering, *Applied Cognitive Psychology*, *6*, 187-215.)

Articles in Non-refereed Journals:

1. Potter, J. (1996). I did: The turtles stay, *Contemporary Psychology, 41*, 294.

2. Potter, J. (1990). Discourse, Rhetoric and Reflexivity Workshop, *European Association for the Study of Science and Technology Newsletter*, *9*, 10-12.

3. Potter, J. (1990). Discourse, Rhetoric and Reflexivity Workshop, *European Association for the Study of Science and Technology Newsletter*, *9*, 10-12.

4. Potter, J. and Wetherell, M. (1988). The politics of hypocrisy: Notes on the discrediting of apartheid's opponents, *Newsletter of the British Psychological Society Social Psychology Section*, *19*, 30-42.

5. Wetherell, M. and Potter, J. (1986). Discourse analysis and the social psychology of racism, *Newsletter of the British Psychological Society Social Psychology Section*, *15*, 24-9.

6. Potter, J. (1985). Workshop on the Analysis of Scientist's Discourse, *European Association for the Study of Science and Technology Newsletter*, *4*, 18-20.

7. Wetherell, M., Potter, J. and Stringer, P. (1983). Psychology, literature and texts, *Bulletin of the British Psychological Society*, *36*, 377-9.

8. Potter, J. (1980). For whom the Bell tolls: Is the end nigh for philosophy in psychology?, *Bulletin of the British Psychological Society*, *33*, 79-81.

Book Reviews:

1. Potter, J. (2003). Studying the standardized interview as interaction. Review of Houtkoop-Steenstra Interaction and the standardized survey interview and Maynard et al., Standardization and Tacit Knowledge, *Qualitative Research, 3,* 269-278.

2. Potter, J. (1998). Review of van Dijk: Discourse Studies: A multidisciplinary introduction, *European Journal of Communication*, *13*, 108-112.

3. Potter, J. (1996). Review of Burman and Parker: Discourse Analytic Research: Repertoires and Readings of Texts in Action, *British Journal of Psychology, 78, 349-50.*

4. Potter, J. (1995). A shortage of turtles (review of Sarbin and Kitsuse: Constructing the Social), *Contemporary Psychology, 40, 753-4.*

5. Potter, J. (1995). Review of Boden and Zimmerman: Talk and Social Structure, *Language and Education, 5*, 72-5.

6. Potter, J. (1994) Conversation and society (review of Sacks: Lectures on conversation (2 vols)), *Discourse and Society, 5*, 407-11.

7. Potter, J. (1994). Review of Fiedler and Semin: Language, Interaction and Social Cognition, *Discourse and Society*, *5*, 159-60.

8. Potter, J. (1993) Review of Andrews: Rebirth of Rhetoric: Essays in language, culture and education, *Language and Education, 3*, 218-20.

9. Potter, J. (1993). Review of Beach and Hynds: Developing discourse practices in adolescence and adulthood, *Theory and Psychology, 3*, 551-3*.*

10. Potter, J. (1993). Review of Coupland and Giles: Language: Contexts and Consequences, *Language and Education, 2,* 129-32.

11. Potter, J. (1993). Review of Bhavnani: Talking Politics, *Discourse and Society, 4*, 409-10.

12. Potter, J. (1991). Review of Grimshaw: Conflict Talk, *British Journal of Psychology*, *82*, 540.

13. Potter, J. (1991). Review of Ashmore: The Reflexive Thesis, *Discourse and Society*, *2*, 119-20.

14. Potter, J. (1990). Shaping a weak programme of rhetoric (review of Bazerman: Shaping Written Knowledge), *European Association for the Study of Science and Technology Newsletter*, 9, 9-12.

15. Potter, J. (1989). Review of Coupland: Styles of Discourse, *Journal of Language and Social Psychology*, *8*, 112-4.

16. Potter, J. (1988). Review of Burnett, McGhee and Clarke: Accounting for Relationships: Explanation, Representation and Knowledge, *The Psychologist*, *12*, 306.

17. Potter, J. (1988). Review of Woolgar: Science: The Very Idea, *The Psychologist*, *12*, 483.

18. Potter, J. (1986). Review of Doise and Moscovici: Current Issues in European Social Psychology, vol. 1, *Psychology News*.

19. Potter, J. (1985). Review of Harré, Clarke and De Carlo: Motives and Mechanisms, *Newsletter of the British Psychological Society Social Psychology Section*, *14*, 46-9.

20. Potter, J. (1983). Review of Kendler, Psychology: A Science in Conflict, *Journal of Environmental Psychology*, 3, 286-7.

21. Potter, J. (1982). Review of Neymur, Environmental Discourse, *Journal of Environmental Psychology*, 2, 355-7.

Conference Presentations:

2008   Language – Culture – Mind, Odense (presenter and symposium convener)

2007   International Pragmatics Association, Gothenberg (presenter with A. Hepburn x 2)

2006   International Conference in Conversation Analysis, Helsinki (presenter with A. Hepburn and symposium convener)

2005   International Pragmatics Association, Riva del Garda (Symposium organizer with H. te Molder, presenter and joint presenter with A. Hepburn)

2004   Conversation Analysis of Psychotherapy I, Manchester (presenter with A. Hepburn)

2003   International Conference in Critical Psychology, Bath

2002   International Conference in Conversation Analysis, Copenhagen (presenter with A. Hepburn and symposium convener with H. te Molder)

2001   International Conference: Talking Race and Prejudice, Murdoch University, Perth

       Introductory Presentation to NSPCC sponsored conference: Getting Closer at a Distance, London (joint with A. Hepburn)

       Talk at workshop Discursive Psychology and Conversation Analysis in the Study of Institutional Interaction, University of Tampere, Finland

       Workshop on Conversation Analysis and Therapy, Brunel University

       Talk to National Communication Association Preconference on Analyzing Text: Similarities and differences in LSI and rhetorical approaches, Atlanta

2000   Workshop on Action and neutrality in medical interaction, University College Cardiff (joint with D. Edwards and N. Parker)

       International Conference on Language and Social Psychology, University College Cardiff (presenter and symposium convener)

       International Pragmatics Association, Budapest (Joint with D. Edwards)

1999   Workshop on Social Constructionism in Psychology and Related Disciplines, Free University of Berlin.

1998   British Psychological Society History and Philosophy Section Conference, College of Rippon and York.

1997   International Society for Theoretical Psychology Conference, Berlin.

       Cardiff Roundtable on Sociolinguistics and Social Theory, University of Wales Cardiff.

       International Conference on Language and Social Psychology, University of Ottawa.

       International Communication Association Workshop on Discourse and Cognition, Montreal.

       British Psychological Society Social Psychology Section Conference, University of Sussex.

1996   Panel discussant at British Psychological Society History and Philosophy Section Conference, College of Rippon and York.

       Day Conference: Social Constructionism, Discourse and Realism, Manchester Metropolitan University.

       British Psychological Society Social Psychology Section Conference, University of Strathclyde (joint with M.Roffe).

1994   Fact Construction in Science and Other Places, University of Wageningen, The Netherlands

Qualitative Research Methods for Psychologists, Cumberland Lodge, The Great Park, Windsor (two papers and two workshops)

Panel discussant at British Psychological Society Social Psychology Section Conference, University of Cambridge

Speech Communication Association Conference, New Orleans.

1993   Qualitative Research Methods for Psychologists, Cumberland Lodge, The Great Park, Windsor (paper and two workshops)

Small Group Meeting: Critical Social Psychology, Universitat Autonoma de Barcelona, Barcelona.

British Psychological Society Social Psychology Section Conference, University of Oxford (convenor of symposium and joint paper with M. Roffe)

1992   Qualitative Research Methods for Psychologists, Cumberland Lodge, The Great Park, Windsor (introductory overview, paper and workshop)

Workshop on Discourse Analysis, University of Sheffield
(joint with M. Ashmore and D. Edwards)

1991   Workshop on Discourse Analysis, University of York (joint with D. Edwards)

4th International Conference on Language and Social Psychology, University of California, Santa Barbara (convenor of symposium and joint paper with Margaret Wetherell)

1990   Sociolinguistics Symposium 7, Roehampton Institute of Higher Education

Workshop on Discourse Analysis, Loughborough University (joint with D. Hicks)

Workshop on Discourse Analysis, University of Lancaster

1989   International Conference on Conversation, Discourse, Conflict, University of Dublin (joint with D. Edwards)

Workshop on Discourse Analysis, University of Sussex (joint with D. Hicks)

British Psychological Society Social Psychology Section, University of Bristol

1988   British Psychological Society Social Psychology Section, University of Canterbury (convenor of symposium)

1987   British Psychological Society Social Psychology Section, University of Oxford (convenor of symposium)

Workshop on Discourse Analysis, University of Bradford

British Psychological Society London Conference, Institute of Education (convenor of symposium)

1986   Workshop on the Analysis of Verbatim Data, Grange Over Sands, Cumbria

British Psychological Society Social Psychology Section, University of Sussex
(joint with M. Wetherell)

Workshop on Discourse Analysis, University of St. Andrews

1985   Workshop on Discourse Analysis, University of Oxford

British Psychological Society Social Psychology Section, University of Cambridge (discussant for symposium)

	Workshop on Discourse Analysis, University of York
1984	Workshop on Discourse Analysis, University of York
	International Conference of Political Psychology, University of Toronto (joint with S. Reicher)
	Workshop on Discourse Analysis, University of Brunel
1983	British Psychological Society Social Psychology Section, University of Sheffield
	British Sociological Association Annual Conference, University of Aberystwyth
1982	British Psychological Society Social Psychology Section, University of Oxford
	Workshop on Theory in Personal Construct Theory II, Weymouth
1981	British Psychological Society Social Psychology Section, University of Canterbury (joint with P. Stringer)
	Workshop on Theory in Personal Construct Theory, Lorton Vale, Cumbria
1980	British Psychological Society Social Psychology Section, University of Oxford
1979	British Psychological Society Social Psychology Section, University of Surrey
	British Psychological Society Annual Conference, University of Aberdeen
	Workshop on the Application of Social Psychology, University of Surrey

6. Prizes and Awards

British Psychological Society (Social Psychology Section) Prize:
New/young Researcher for work produced in the year 1979

The book:
Te Molder, H. & Potter, J. (Eds) (2005). *Conversation and Cognition.* Cambridge: Cambridge University Press.
received the inaugural book award for the Ethnomethodology and Conversation Analysis Section of the American Sociological Association.

Elected to the Academy of Social Sciences, 2008

7. Professional Activities and Societies

Associate-Editor of the international journal: *Theory & Psychology*

Member of editorial boards for journals: *British Journal of Social Psychology*
Culture & Psychology
Discourse & Society
Ethnography
Handbook of Ethnography
Identities
International Journal of Critical Psychology
International Journal on Research in Critical Discourse Analysis
Introducing Qualitative Methods (book series)

Journal of Language and Social Psychology
Philosophical Psychology
Qualitative Research
Qualitative Research Kit (book collection)
Research on Language & Social Interaction
Sage Dictionary of Social Research
Social and Personality Psychology Compass
Text

Referee for journals:

Addiction Research
British Journal of Developmental Psychology
British Journal of Psychology
British Journal of Social Psychology
Canadian Psychology
Culture & Psychology
Discourse & Society
European Journal of Communication
European Journal of Social Psychology
Feminism & Psychology
Health & Psychology
Human Relations
Identities
Journal for the Theory of Social Behaviour
Journal of Environmental Psychology
Journal of Health Psychology
Journal of Language & Social Psychology
Journal of Management Studies
Journal of Palliative Care
Journal of Sociolinguistics
Medical Education
Philosophical Psychology
Public Understanding of Science
Qualitative Research
Research on Language & Social Interaction
Science, Technology & Human Values
Social Problems
Social Psychology Quarterly
Social Research Methodology
Social Science & Medicine
Social Studies of Science
Sociological Perspectives
Sociology of Health & Illness
Text
Theory & Psychology

Referee for research councils:

Economic and Social Research Council
Australian Research Council
New Zealand Social Science Research Council
Canadian Council for Research in the Social Sciences

Referee of book and journal proposals for:
Arnold
Blackwell

	Cambridge University Press
	Palgrave
	Psychology Press
	Routledge
	Sage
	University Press

Member of the:	*British Psychological Society*
	International Pragmatics Association

MA thesis examiner:	*University of Adelaide*

PhD thesis examiner:	*Central Institute of English and Foreign*
	Languages, Hyderabad
	Leicester University
	Linköping University
	Nottingham Trent University
	Open University
	Plymouth University
	University College, London
	University of Edinburgh
	University of Iowa
	University of Nottingham
	University of Surrey
	University of Wageningen
	University of York
	University of Jyväskylä

Co-founder of the Discourse and Rhetoric Group (DARG)
Loughborough University-based, inter-university research group

Academic consultant to the BBC television series '*Uncertainties*'.

8. Professorships/Fellowships and Invited Presentations

Invited plenary speaker, Critical Approaches to Discourse Analysis Across Disciplines, University of Hertfordshire, July 2008

Invited plenary speaker, Culture, Interaction and Knowledge, University of York, July 2008

Invited speaker, ESRC workshop: Conflict resolution and mediation in talk-in-interaction, Newcastle, June 2008

Invited plenary speaker, ALED Conference (Latin American Association for studies of Discourse), Bogota, Columbia 2007

Invited plenary speaker, Finnish Linguistics Symposium, Oulu 2007

Visiting Professor, Universitat Autònoma de Barcelona, 2007

Invited speaker, BPS Annual Conference, York 2007

Visiting Professor, Queensland University of Technology, Griffiths University, Adelaide University, December-January 2006-7

Invited speaker for BPS lecture series Showcasing Qualitative Research, Leeds, March 2006

Visiting Professor, University of Southern Denmark, Odense, February 2006

Invited keynote speaker, Interactionist approaches to qualitative studies – interviews, observations, documents, Copenhagen, December 2005

Invited speaker, ESRC Neuroscience and Identity Seminar: Brain, Mind and Social Interaction, Nottingham, November 2005

Visiting Professor, University of Jyväskylä, March 2005

Invited speaker, BSA language group, Discourse and the Subject, Cardiff University, October 2004

Visiting Professor, University of Rome, La Sapienza, July/August 2004

Visiting Professor, University of Lund, Sweden, June 2004

Visiting Professor, Aalborg University, Copenhagen, 2003

Invited keynote speaker, Workshop on discourse and discourse analysis, University of Amsterdam School for Social Research

Invited plenary speaker, BSP Social Psychology Annual Conference, LSE, 2003

Visiting Professor, Linköping University, Sweden, 2002

Visiting Professor, University of Tampere, Finland, 2002-2004

Visiting Research Fellow in Health Sciences, University of Adelaide, 2002

Talk to National Communication Association Pre-conference on Analyzing Text: Similarities and differences in LSI and rhetorical approaches, Atlanta, 2001

Presenter, 'Josephine Jones Lecture', University of Colorado, Boulder, 2001

Talk at workshop 'Discursive Psychology and Conversation Analysis in the Study of Institutional Interaction', University of Tampere, Finland, 2001

Visiting Professor, University of Syracuse, 2001

Plenary talk at workshop on Conversation Analysis and Therapy, Brunel University, 2001

Visiting Professor, University of Tampere, Finland, 1999-2000

Visiting Professor, University of Oslo, 1999-2000

Talk at Qualitative Methods in Genetic Counselling Workshop, Nottingham University, 1999

Talk at workshop on Social Constructionism in Psychology & Related Disciplines, Free University, Berlin, 1999

Presenter, 'Tenth Annual Drever Lecture' at the University of Edinburgh, 1998

Speaker and discussant for Cardiff Roundtable on Sociolinguistics and Social Theory, University of Wales, Cardiff, 1997

Talk at International Communication Association Workshop on 'Discourse and Cognition', Montreal, 1997

Talk at Sixth International Conference on Language and Social Psychology, University of Ottawa, 1997

Talk at International Society for Theoretical Psychology, Berlin, 1997

Panel discussant in session on 'Qualitiative Methods in Psychology', British Psychological Society Conference (History and Philosophy Section), April, 1996

Talk at day Conference on Social Constructionism, Discourse and Realism, Manchester Metropolitan University, April, 1996

Distinguished Research Visitor, Massey University, Palmerston North, New Zealand, March 1995

Talk at the inauguration of Centre for Discourse and Organizations, Brunel University, September 1995

Distinguished guest, Fact Construction in Science and Other Places Conference, University of Wageningen, The Netherlands, February 1994

Panel discussant in session 'Can our methods allow us to have more than opinions', British Psychological Society Conference (Social Psychology Section) September, 1994

Contributor to Economic & Social Research Council sponsored Workshop, Internal and External Representations, Kings College, London, April and September, 1994

Five lectures on 'Discourse Analysis in Social Psychology', Central University of Caracas, Venezuela, October, 1994

Talk to the Speech Communication Association, New Orleans, November, 1994

Talk to the Critical Social Psychology small group meeting in Barcelona, April 1993

Talk to Economic & Social Research Council and British Psychological Society sponsored Workshop on Qualitative Research Methods for Psychologists, Great Park, Windsor, 1992, 1993, & 1994

Distinguished speaker, National Seminar on Discourse Analysis, University of Trondheim, Norway, 1992

Symposium Convenor, International Social Psychology and Language Conference, Santa Barbara, 1991

Talk to the British Psychological Society Postgraduate Methods Workshop, Southampton, 1991

Plenary lecture & seminars, 13th International Institute for Semiotic and Structural Studies, University of Hawaii, 1991

Keynote address, International Sociolinguistics VII Conference, Roehampton, 1990

Plenary speaker, Int. Conversation, Discourse & Conflict Conference, University of Dublin, 1989

9. Invited Lecture Presentations

2004
London School of Economics
University of Queensland
University of Lund, Sweden
University of York

2003
Lancaster University
University of the West of England
University of Tampere, Finland

2002
Technical University of Eskilstuna, Sweden
Murdoch University, Western Australia

Adelaide University
Flinders University, South Australia
Linköping University, Sweden

2001
University of Iowa
University of Tampere, Finland
University of Colorado, Boulder
Syracuse University

2000
Loughborough University
University of Oslo

1999
University of Tampere, Finland
University of Oslo

1998
Sheffield University
Linköping University, Sweden
Universitat Autònoma de Barcelona
Guildhall University

1997
Worcester College
University of Bath
University of Birmingham
University of Oslo
University of Edinburgh

1996
University of Nottingham
University of Liverpool
University of Southampton
Staffordshire University
Roehampton Institute

1995
University of Auckland
Massey University, New Zealand

1994
Warwick University
University of York
University of Bristol

1993
University of Swansea
Keele University
Sheffield University
University of Kent
University of Wageningen, Holland

1992
University of Nottingham
University of Trondheim, Norway
University of Amsterdam, Holland
University of Plymouth

1990
Trinity College, Dublin
University of Sheffield
University of York

1989
University of Bath
University of Southampton
University of York
University of Nottingham
Loughborough University

1988
University of Manchester
University of Birmingham
London School of Economics
Open University
University of Oxford

1985
University of St. Andrews

1983
University of St. Andrews
University of Edinburgh

1981
University of Bath

1980
Loughborough University

1979
University of Edinburgh